

Name Of Company	ERO Power LLP	
Industry Type	Power Distribution	
Location	Pune	
Functional Area	Business Development	
Employment Type	Full Time, Permanent.	
Designation	Business Development Executive-Power Regulatory	
Experience	1-5 years	
Contact us	careers@eropower.in	
Education:	Bachelor's degree in Electrical Engineering / MBA (Power Management	

Company Profile:

ERO Power: Driving Excellence in Power Distribution.

ERO Power is a leading organization in the Power Distribution sector, led by industry experts with a proven track record. We specialize in delivering end-to-end power solutions for SEZs, industrial parks, and data centres, Licensed solutions for SEZs and industrial hubs while optimizing energy costs and ensuring compliance with regulatory frameworks.

Core Services: Power Distribution, MEP Design, Project Management, Electrical Design & IT Services.

Job Summary:

We are seeking a dynamic and detail-oriented Business Development Executive with experience in the power sector, particularly in regulatory frameworks. The candidate will be responsible for identifying new business opportunities, managing regulatory compliance, and supporting interactions with electricity regulatory commissions and related authorities.

Key Responsibilities:

- Identify and develop new business opportunities in the power and energy sector (generation, transmission, distribution, renewables).
- Monitor and analyze regulatory policies, tariff orders, and amendments issued by central and state electricity regulatory commissions.
- Liaise with regulatory bodies, utilities, and stakeholders to ensure compliance and approvals.
- Conduct market research and competitor analysis to support strategic planning.
- Assist in drafting business proposals, tenders, and presentations.
- Maintain strong relationships with clients, government bodies, and industry stakeholders.
- Track developments in policies related to power trading, open access, and renewable energy regulations.

Required Qualifications:

- Bachelor's degree in Electrical Engineering / MBA (Power Management)

Experience:

- 1–5 years of experience in the power sector, preferably in regulatory affairs or business development
- Experience working with utilities, consulting firms, or regulatory commissions is an advantage